



District Deputy Midyear Training Meeting 2024-2025



STATE MEMBERSHIP Director – Epi Engo

1. Introduction

*I Will Show My Faith Through My Works!
Mother Mary Pray For Us*



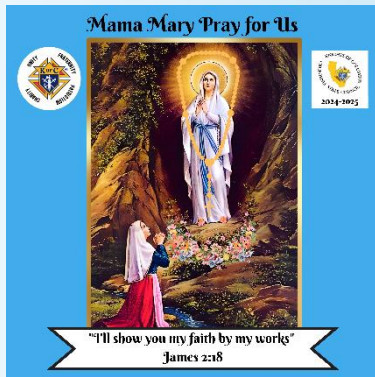
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Goals

- Make Councils “Can Do Council”
- Embrace Faith In Action – Spirituality
- Make Councils as healthy to be – Star Council
- To empower Catholic men to live their faith at home, in their parish, at work and in their community

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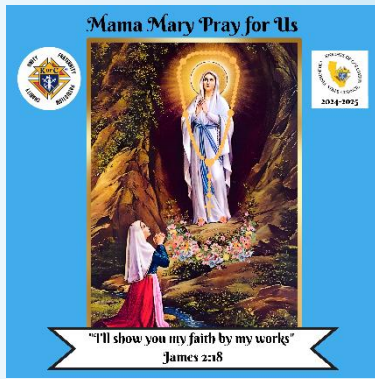
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Goals for Second Half

- Membership Intake
- Online Membership – Continue to promote!
 - Faith in Action Programs
 - Help all Councils to be healthy
 - Invite to join at every event and activity
- Motivate and Inspire Brothers – GK's and Councils
 - Growth is Critical
 - Growth is possible

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2. Church Drive

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Preparation

- Schedule your Drive, seek Pastor's approval
- Order Church Drive Kit & Candidate Kits
- Submit Bulletin announcements
- Build ambassador teams & confirm attire
- Edit pulpit speech & Confirm Speaker
- Utilize QR code

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QR CODE

USA (English)

<https://www.kofc/secure/en/join/join-kofc.html>

QR code in Spanish is also available





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Example: **Pre-Drive Bulletin Announcement**

The Knights of Columbus is an international Order of Catholic men who are called to lead with faith, protect our families, serve others and defend values in a busy changing world. Our Council _____ will be holding a membership drive at (all Masses) the of (Dates), whether you become an individual member or a member of our Council you will find that Knights of Columbus membership brings Catholic men together in a powerful way. If you would like to join today simply go to kofc.org/joinus and enter our council # _____ for local information.



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Example: **Post-Drive Bulletin Announcement**

The Knights of Columbus is an international order of Catholic men who are called to lead with faith, protect our families, serve others and defend values in a busy changing world. Our local council _____ # _____ held a membership drive and we might have missed you. Whether you become an individual member or a member of our council you will find that Knights of Columbus membership brings Catholic men together in a powerful way. If you would like to join today simply go to kofc.org/joinus and enter our council # _____ for local information.

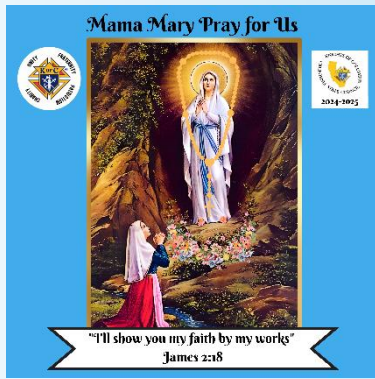


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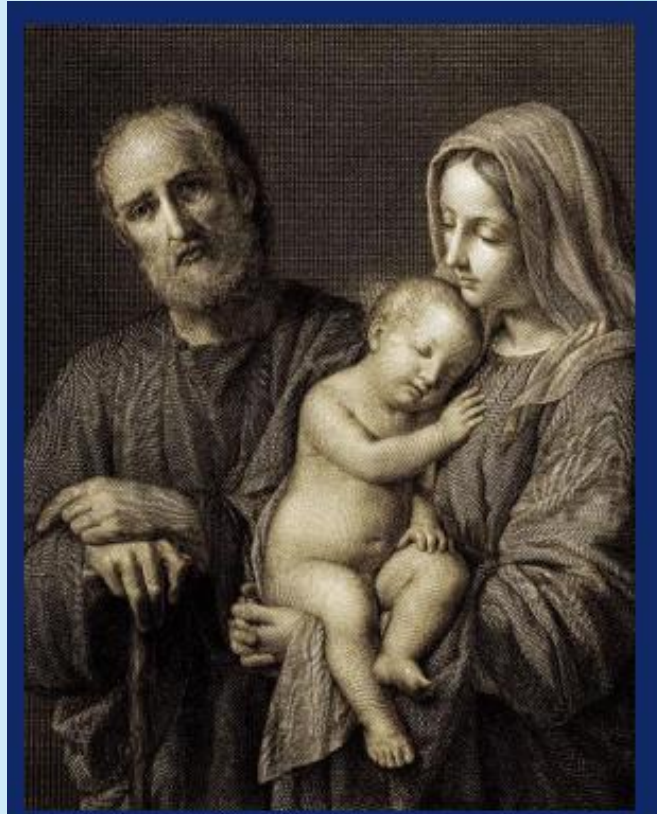


Engaging Parishioners

- To Everyone Entering the Mass
“ Welcome, here’s a little gift from our Knights of Columbus Council.”
- To Everyone Exiting Mass
“Thank you for hearing our story today!”
- To Prospects Exiting Mass
“Thank you, you will be hearing from our Grand Knight today!”



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A FAMILY PRAYER

Jesus, Mary and Joseph,
in you we contemplate
the splendor of true love,
to you we turn with trust.

Holy Family of Nazareth,
grant that our families too
may be places of communion and prayer,
authentic schools of the Gospel
and small domestic churches.

Holy Family of Nazareth,
may families never again
experience violence, rejection and division:
may all who have been hurt or scandalized
find ready comfort and healing.

Holy Family of Nazareth,
make us once more mindful
of the sacredness and inviolability of the family,
and its beauty in God's plan.

Jesus, Mary and Joseph,
graciously hear our prayer.
Amen.

Composed by Pope Francis for the Feast of the Holy Family, 2013.



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Pulpit Announcement

- Edit for your council/parish
- Identify good speaker
 - Not always Grand Knight
 - Practice, practice, practice



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Church Drive Best Practices

- Arrive early, assign Ambassadors areas to cover and ask them to practice greetings, & Speak with celebrant
- Ask pulpit speaker to practice announcement
- Place prospect cards with pens and “Why Join?” in pews
- Give out the Holy Family prayer cards & Utilize the interest cards
- Remove all materials from pews after last Mass

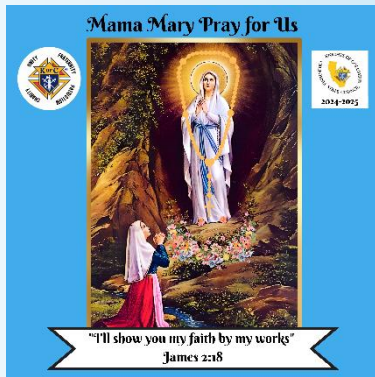


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Church Drive Follow-Up

- Send thank you email(s)
- Announce Raffle Winner
- Invite Prospects to Council Program/Event
- Assign Mentors to Prospects



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Church Drive Summary

- Requires proper preparation
- Follow up needed for success
- Be flexible and adapt to your parish
- Reach out to your local mentors for questions

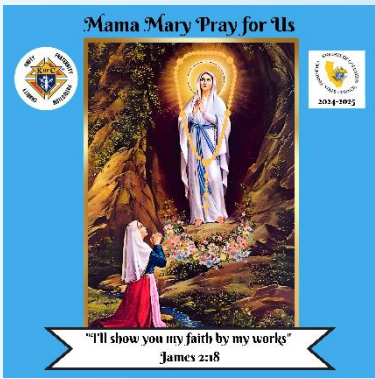


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3. Engaging Members

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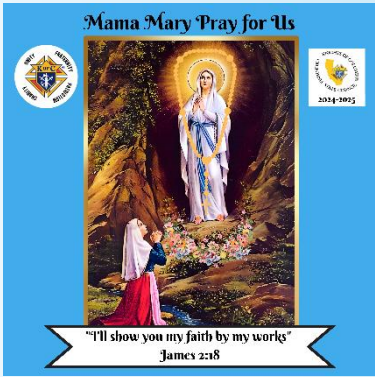
Engagement vs. Experience

Member Engagement

- What council does to enhance an individual's membership experience
- Done well or poorly (not at all)
- Ultimately goal – all members have positive experience

Member Experience

- How members view their membership
- Positive or negative
- Positive leads to a member's Continued and further involvement



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How Supreme Engages Members

- Onboarding Curriculum
- Knightline
- Columbia
- Insurance & Financial Products
- Knights of Columbus Charities

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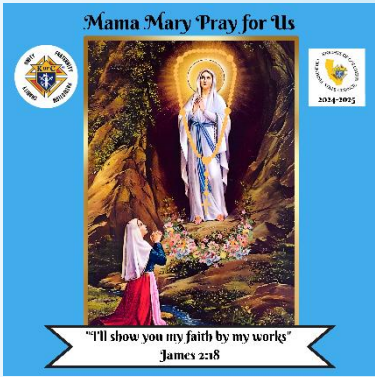
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Engaging Your Members

- Engagement should be intentional
- List to your members
Member Interest Survey (#1842)
- Different approaches for different member types
New Members- Welcome & Onboard
- Officers - Training

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Member Experience Interest Survey

To our new and current members, please know that we value your judgment, we appreciate your opinions, and we rely on your participation for the continued success of our council and parish. Our Knights of Columbus council conducts a variety of program-activities where you can personally apply your talents and fulfill your ambitions. In effort to ensure a great Knights of Columbus council experience, we ask that you complete the following survey. Thank you and Vivat Jesus!

GENERAL INFORMATION

Name: E-Mail: Phone:

Marital Status: Married Single Widower If Married, Wife's Name:

Number of Children: Boys Girls

Occupation: Parish/Church:

Hobbies/Interests:

FAITH IN ACTION PROGRAMS

Please list your preferences for those Faith in Action programs you would be interested in volunteering at or attending.

| FAITH | FAMILY | COMMUNITY | LIFE |
|--|---|---|--|
| <input type="checkbox"/> General Interest in Programs Designed for Faith Formation <input type="checkbox"/> Into the Breach <input type="checkbox"/> Pilgrim Icon Program <input type="checkbox"/> Build the Domestic Church Kiosk <input type="checkbox"/> Rosary <input type="checkbox"/> Spiritual Reflection <input type="checkbox"/> Holy Hour <input type="checkbox"/> Sacramental Gifts <input type="checkbox"/> Refund Support Vocations Program (RSVP) Other: <input type="text"/> | <input type="checkbox"/> General Interest in Programs Designed to Strengthen Families <input type="checkbox"/> Family of the Month <input type="checkbox"/> Keep Christ in Christmas <input type="checkbox"/> Family Fully Alive <input type="checkbox"/> Family Week <input type="checkbox"/> Consecration to the Holy Family <input type="checkbox"/> Family Prayer Night <input type="checkbox"/> Good Friday Family Promotion <input type="checkbox"/> Food for Families Other: <input type="text"/> | <input type="checkbox"/> General Interest in Programs Designed for Community Service <input type="checkbox"/> Disaster Preparedness <input type="checkbox"/> Free Throw Championship <input type="checkbox"/> Soccer Challenge <input type="checkbox"/> Helping Hands <input type="checkbox"/> Catholic Citizenship Essay Contest <input type="checkbox"/> Coats for Kids <input type="checkbox"/> Global Wheelchair Mission <input type="checkbox"/> Habitat for Humanity Other: <input type="text"/> | <input type="checkbox"/> General Interest in Programs Designed to Create a Culture of Life <input type="checkbox"/> Christian Refugee Relief <input type="checkbox"/> Silver Rose <input type="checkbox"/> Pregnancy Center Support <input type="checkbox"/> Aid & Support After Pregnancy (ASAP) <input type="checkbox"/> Novena for Life <input type="checkbox"/> Mass for People with Special Needs <input type="checkbox"/> March for Life <input type="checkbox"/> Special Olympics <input type="checkbox"/> Ultrasound Other: <input type="text"/> |

How much time could you contribute to council activities?
 1 hour per month 1 hour per week Multiple hours per week Not Sure

What are some ideas you have for new or improved programs?

Would you be able to assist in leading any new or improved program? Yes No Maybe

What do you hope for your membership in our council?

Please submit this form to your Grand Knight

Form # 1842

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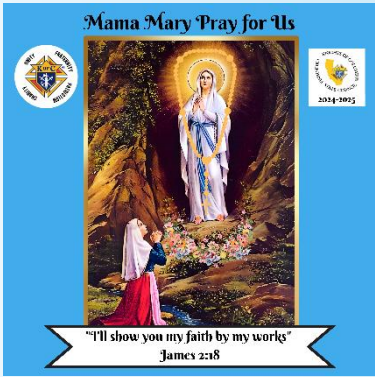
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Communicating with Your Members

- Many ways to communicate, use appropriate ones
- Keep members informed
- Awards & recognition
 - Knight of the Month
 - Family of the Month (Consider choosing from parishioners- Non-Knights)
 - Shining Armor Award

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One on One Member Engagement

Welcome “new” members

- Introduce to KOFC structure, terminology
- Inform members of council history
- Have someone invite new member throughout year

Create a culture of supporting Brother Knights

- Networking (Professional, community, vocational)

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Church Drive Roll Playing

Asking Pastor for Church Drive
Inviting a friend to join
Best Practices

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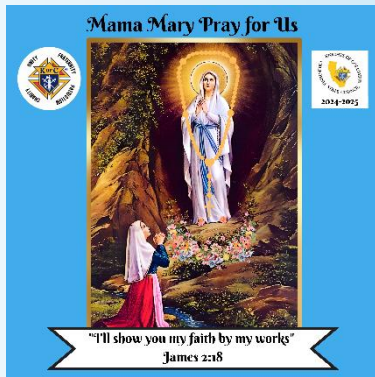
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Takeaway for Fraternal Leaders

- Church Drives are successful
- Requires the proper planning and preparation
- Engaging members leads to a positive member experience
- Develop engagement strategies for all members

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ENGAGEMENT TEAM

Chairman-North - Hector C. Poblete

Chairman South - Larry Dietz

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ENGAGEMENT TEAM-N

Chairman - Hector C. Poblete

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Under Engagement Team-N responsibility are 59 councils in chapters 1 to 8 which have not brought in a single new member last Columbian Year 2023-2024. Plus 2 requested to be added by a DD and a CP. For a total of 61. The State has requested chapter vice presidents to head the chapter engagement teams. As of the latest information, 17 out of the 61 councils or 27.9% brought in 37 new members.

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They are:

- Council 17903 under DD 14 George Bagley w/ 7 new members (140%)
- Council 16770 under DD 44 Terence Duggan w/ 5 new members (100%)
- Council 10414 under DD 49 William Barbanica w/ 6 new members (75%)
- Council 1986 under DD 59 Ernest Velasco w/ 3 new members (60%)
- Council 10058 under DD14 George Bagley w/ 2 new members (40%)
- Council 10449 under DD 56 Donald Marcetti w/ 2 new members (40%)
- Council 16028 under DD 45 Emmanuel Bernal w/ 2 new members (40%)

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Council 2947 under DD 18 Stiivi Aguilar w/ 1 new member (20%)

Council 3436 under DD 34 Ranumni Lawrence De Silva w/ 1 new member (20%)

Council 7164 under DD 49 William Barbanica w/ 1 new member (20%)

Council 9135 under DD 2 David Abbott w/ 1 new member (20%)

Council 9580 under DD 62 Jason Nielsen w/ 1 new member (20%)

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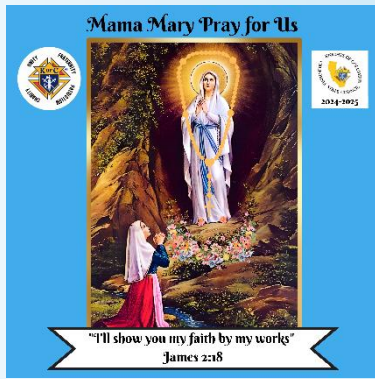


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- Council 11052 under DD 55 Eric Bechtel w/ 1 new member (20%)
- Council 15099 under DD 46 Ronald Ytem w/ 1 new member (20%)
- Council 1792 under DD 63 Kenneth Lazier w/ 1 new member (16.7%)
- Council 4593 under DD 64 Patrick Maaske w/ 1 new member (12.5%)
- Council 2264 under DD 78 Nicholas Leon w/ 1 new member (8.3%)

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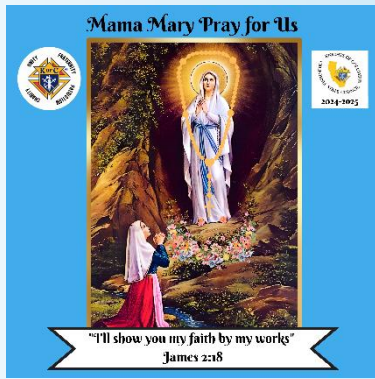


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47 councils with zero membership as of January 3 are the following. DDs please take note of the councils under you. For the next few months, encourage them to bring new members and try your best to re-activate suspended councils.

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District 1 - 2599

District 2 - 4780

District 6 - 4964

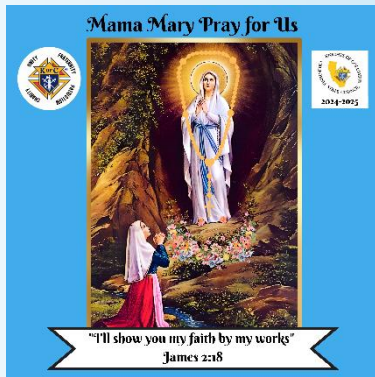
District 13 - 7634(S), 9799

District 14 - 2143, 15151

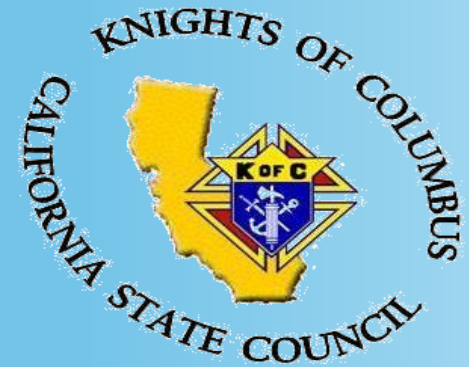
District 15 - 15620

District 16 - 13271

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District 18 - 1067

District 19 - 4025

District 20 - 7611

District 29 - 6254(S)

District 30 - 7534

District 33 - 16108

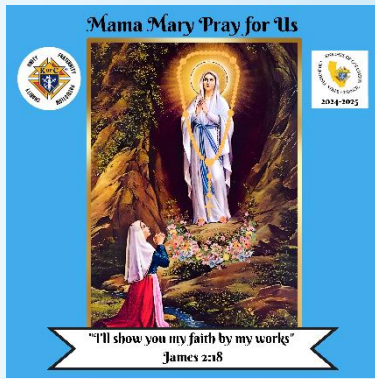
District 34 - 4981

District 36 - 8993

District 38 - 9718

District 39 - 879

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- District 40 - 3523, 5277
- District 43 - 4840(S)
- District 50 - 3518
- District 52 - 13179
- District 57 - 16574
- District 58 - 2165, 13104
- District 60 - 2517
- District 64 - 5210(S), 5261(S)
- District 66 - 17810
- District 67 - 5175

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District 68 - 3815
District 69 - 8385, 11338
District 70 - 15583, 15632
District 72 - 12085
District 75 - 10264
District 76 - 15556, 15051
District 77 - 6008
District 79 - 6913, 9068

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ENGAGEMENT TEAM-N

Chairman – Larry Ditez

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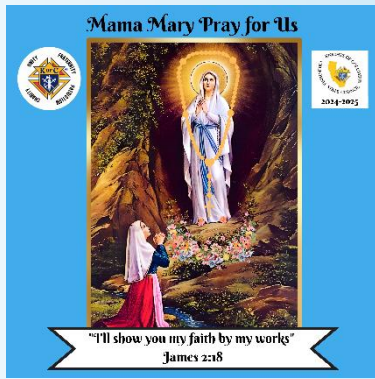
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Engagement Team-S responsibility

- 47 active councils in chapters 9-16 which have not recruited a single member in the Columbian Year 2023-2024.
- The state has requested all chapter Vice Presidents to head engagement teams.
- As of December 3, 2024 the Star Tracker there are 13 councils out of 47 councils that have brought in new members

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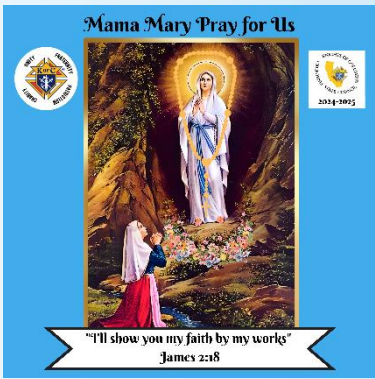
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Council that brought in members

- Council 3199 DD 84 Ramon Macedo w/ 1 new member 16%
- Council 6016 DD 95 Alonzo Wolf w/ 1 new member 16.7%
- Council 7759 DD 101 Erasmo Lascano w/ 2 new members 40%
- Council 3697 DD 104 Raymond Manakas w / 1 new member 16.7%
- Council 15494 DD 121 Jerry Pearman w/ 8 new members 160%
- Council 10287 DD 132 Nazaine Le Blanc Sr. w/ 3 new members 42.9%

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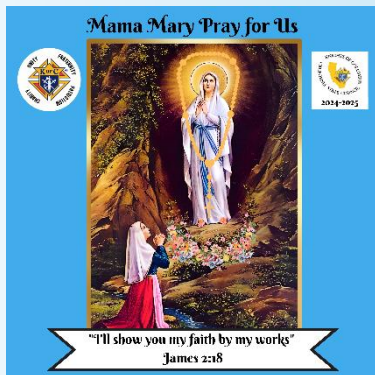
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Council that brought in members

- Council 16452 DD 132 Nazaine Le Blanc Sr. w/ 4 new members 80%
- Council 13469 DD 141 Jason Negrete w/3 new members 60%
- Council 17211 DD 144 Merritt Coffman w/ 8 new members 160%
- Council 4939 DD 154 Armando Hernandez w/3 new members 60%
- Council 7357 DD 166 Christopher Wamsley w/ 2 new members 40%
- Council 9498 DD 168 Jaime Delgado w/ 10 new members 200%

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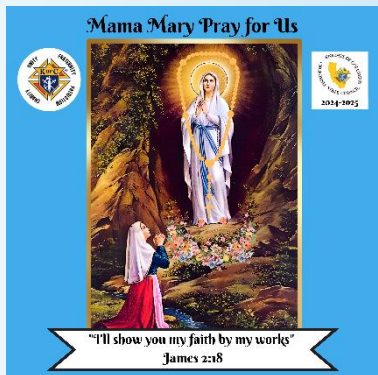


**What can we do to “Jump Start” our councils?”
I’m Glad you asked, let me help you”**

- Spanish Councils/Masses, are we utilizing Bro. Juan Torres and his team?
 - EVERY Council/Parish activity is a “Recruitment Opportunity”
 - Each Council should have 14 officers, at least 5 of them should be able to recruit “One New Member”.
 - After Mass (Or before) introduce yourself to a “Prospective Knight” (and his Family), talk to him about the Knights, how we were founded, and let him know how active the local parish is.

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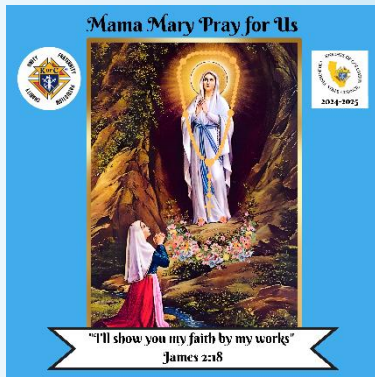
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**What can we do to “Jump Start” our councils?”
I’m Glad you asked, let me help you”**

- We may need to attend a different mass, or sit someplace different, but find that Brother.” Be Fishers of Men”
 - Utilize your Parishes RCIA Program, ask to speak for 5 mins, pass out “Why Joins”, The Family Mass Card, and ask them to complete a prospect card, and let them know the GK/ and or Council Membership Director will follow up with them.
 - Is the council active with “Programs”, men want to be part of active councils.

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**What can we do to “Jump Start” our councils?”
I’m Glad you asked, let me help you”**

- Have you as a DD, meet with the parish Priest to find out what he expects and his needs

Are of his local council and ask if you can schedule a “Recruitment Drive’ or (2) two.

- Are you working with your “Field Agent”?
- Are we wearing our ‘QR Pins”?

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Worthies, these are just a few ideas, if there is something else that you think might work,

“Go For It” ...But Remember We must continue to “Engage” with our councils and “Engage”

With the Catholic men and families of our parishes, they may not join right away but you

Have planted that seed.” We must continue to be “Fishers of Men” and continue to invite

Our brothers to join us,

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“We Owe it to every Catholic Gentleman the opportunity to be a Knight of Columbus”

To Quote our Supreme Knight Bro. Patrick Kelly.” We Must Continue to Seek them, as they Won’t Seek Us...They want to be invited”

Vivat Jesus

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New Council Development

Henry Tobias State NCD Chairman – North Tel. No. (770)
334-7352 E2bias12@yahoo.com

Polly Camana State NCD Chairman – South Tel. No.
(818) 853-4545 Polycam44@yahoo.com

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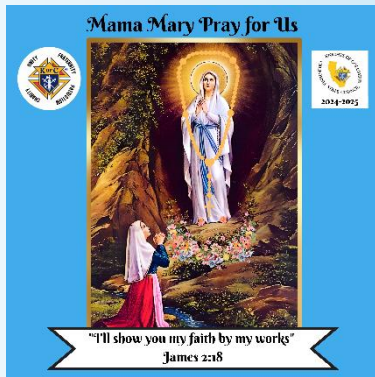


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New Council Development

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- **Amendment to the Rules**
- **New Councils Established**
- **Open Notice of Intent – Form 133**

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Amendment to the Rules Form 133 Procedures Remain the Same

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Amendment to the Rules

Form 136

Effective Oct. 7, 2024

Must be accompanied by:

Form 185 – Report of Officers Chosen for the Term

Form 365 – Service Program Personnel Report

Form 101 – Application for Appointment as FS

Form 103 – Nomination for Appointment as FS

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New Councils Established in 2024

- | | | |
|-------------------------------|-------|-------------|
| • St. Elisabeth of Hungary | 18516 | Altadena |
| • St. Francis Xavier | 18568 | Pico Rivera |
| • Santiago Catholic Trade Sch | 18585 | Silverado |
| • St. Anthony of Padua | 18604 | Menlo Park |

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Open 133 – Notice of Intent

South – 9

North - 4

Other Prospects (no Form 133 yet)

South – 4

North - 3

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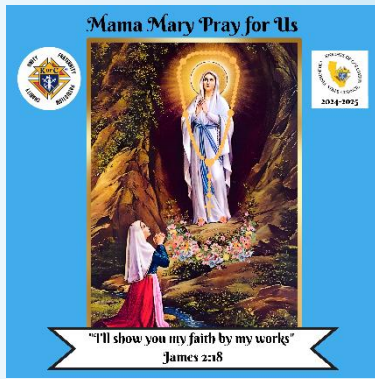
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Online Membership

Michael Brault State Chairman –Tel. No. (619) 548-3190
online.membership@californiaknights.org

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Online Membership

Advantages:

1. All data is typed and completely legible.
2. After the Prospect confirms his email, Supreme has the info and emails it back to Council in about one hour! a. Be sure to help the Prospect to enter your Council #
3. The Prospect will be on your Council Prospect tab within a day or two
4. Once Exemplified, the Prospect is instantly a Brother Knight of your Council.

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Online Membership

5. Either the GK or the FS can go to Officers Online to enter the date and click Transfer
6. By the way, the FS should go into Member Management to enter the 2nd and 3rd date.
7. Brothers who join Online will receive 10 weeks of messages from Supreme encouraging them to join a local Council

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Knights of Columbus

JOIN ONLINE FOR FREE!

As we continue to celebrate Blessed Michael J. McGivney's Beatification, please enter the Promo Code **BLESSEDMCGIVNEY** to join online for free. *

**Local council dues vary.*

[I am not located in USA or Canada >](#)

YOUR INFORMATION

Title

Name *

Suffix

Email *
 Confirm Email *

Mobile Phone *

What is your date of birth?
 Month * Day * Year *

Please select the race(s) you identify with: ?

Native American/American Indian

Black or African American

White or Caucasian

Asiatic or Asian American

Other

Prefer not to answer

Are you Hispanic, Latino, or of Spanish origin? ?

Yes No Prefer not to answer

Preferred Language *

Agent Referral Code ?

I am a baptized Catholic male *

I am a practical Catholic *

MAILING ADDRESS:

Street Address *

Zip/Postal Code * City *

State/Province * Country *

Preferred Local Council ?

Member Referral Number ?

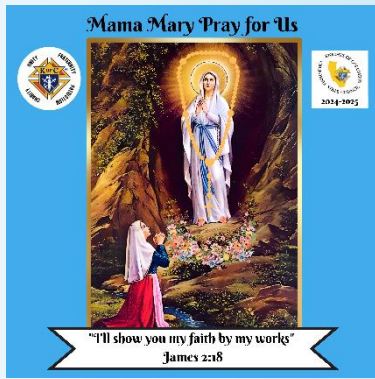
Church Parish Name *

Church Parish City * Church Parish State/Province *

PROMO CODE

As we continue to celebrate Blessed Michael J. McGivney's Beatification, please enter the Promo Code **BLESSEDMCGIVNEY** to join online for free.

Enter Code



District Deputy Midyear Training Meeting 2024-2025



Thomas Bray
Retention/ Affiliate Program- Chairman

tom.bray.home@gmail.com

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Retention/ Affiliate Program

Growing new members (and maintaining the current brothers)

1. Maintain an active retention committee: It should be more than just a dues-collection team;
2. Sweeping out membership roles: Taking advantage of affiliate program;

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Retention/ Affiliate Program

3. Running active meetings: Make sure it's an environment that brothers truly look forward to;
4. When active members are AWOL: Reach out to "fallen away" brothers; and
5. Celebrate your good work: Honoring brothers who lead the way can draw the eyes of your next wave of leaders.

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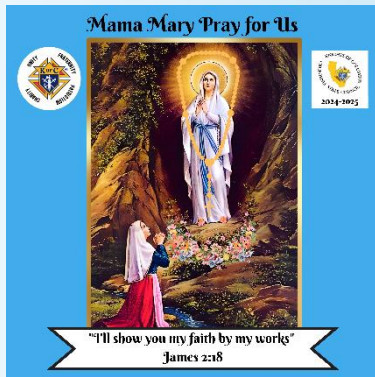
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Online Membership

Michael Brault State Chairman –Tel. No. (619) 548-3190
online.membership@californiaknights.org

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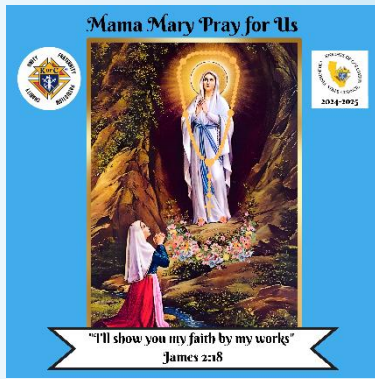


New Council Development

Henry Tobias State NCD Chairman – North
Tel. No. (770) 334-7352 E2bias12@yahoo.com

Polly Camana State NCD Chairman – South
Tel. No. (818) 853-4545 Polycam44@yahoo.com

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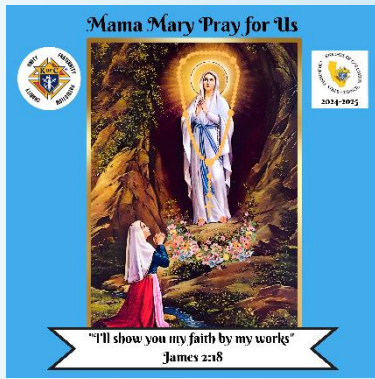


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Pat Murach
Recruitment Chairman
blackberryrep@yahoo.com

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Mark Padilla
College Council- Chairman

markedpadilla@gmail.com

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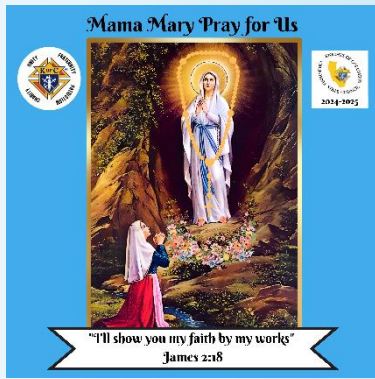
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Tom Davis
Star Council Outreach- Chairman
tomd68@gmail.com

Bill Wagner
Star Council Outreach- Chairman
wfw_2001@hotmail.com

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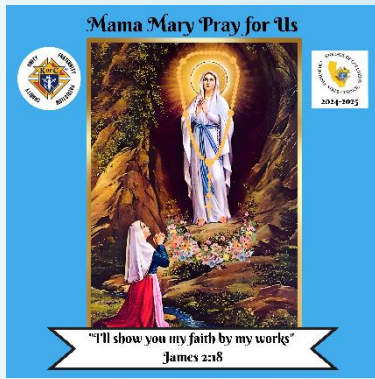
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PSD Vince Pacis
Young Men's Council- Chairman

vince09psd@gmail.com

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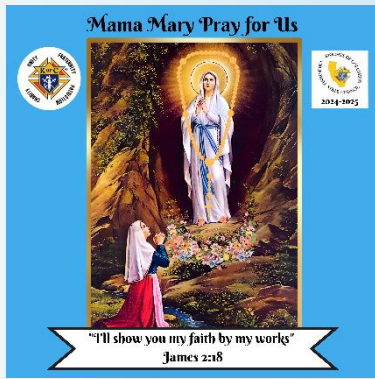
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Keith Allen
Eastern Rite Outreach- Chairman

ksallen75@gmail.com

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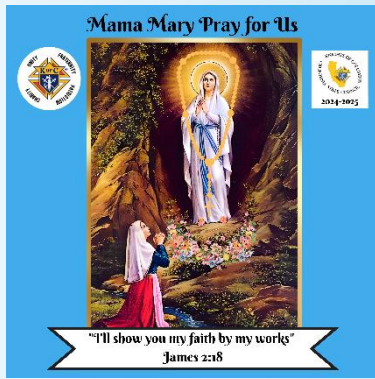


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Alvaro Castro
RCIA- Chairman
el_castro@live.com

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ENGAGEMENT TEAM

Chairman-North - Hector C. Poblete

Chairman South - Larry Dietz

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Juan Torres
Hispanic Membership Director

eltorito.jt1234.com

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Manny de los Reyes
Assistant Membership Director- North
mannydlreyes@yahoo.com

Jacob Billeter
Assistant Membership Director- South
Jakeb_04@hotmail.com

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Thank You!

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